## **Built on old school values**

## **CUSTOMER SERVICE** PLAYS KEY ROLE

THE commercial success of Gill and Co timber merchants comes down to one thing, according to David

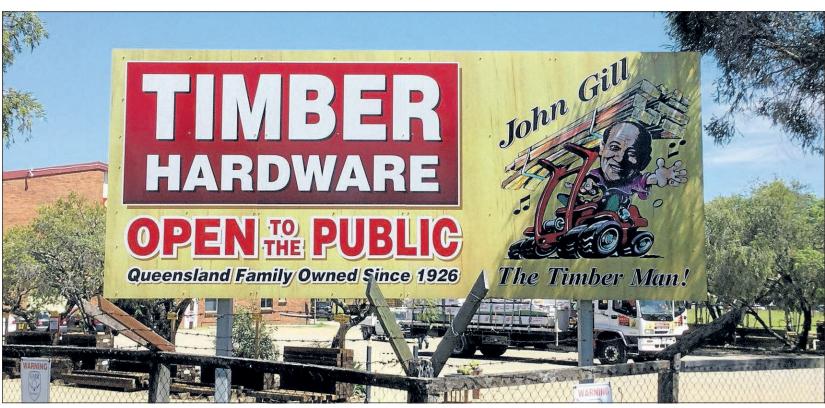
It boils down to the knowledge that its customer service has built a reputation of trust with its customers.

From its first day customers have always come first - a mindset passed down and continued through the generations.

"While our facilities, technologies and methodology have moved into the 21st century, our family business still provides the same high level of personalised, old fashioned service that we offered back in 1926 when we opened the doors," David said.

Customers are not treated as another number walking through the door, pushed quickly through the point of sale, nor do they struggle to find a staff member to help them.

Each person is greeted with a friendly hello and offered personalised and genuine one-on-one service



WELCOME: As the logo shows, you will always be greeted with a smile from the team at Gill and Co Timber.

during their visit.

come back because they know they will be served by someone who can really help them," David said.

"Being a niche area also helps with timber being our main business.

"Many other hardware "Customers continue to stores have a small timber section, so what we offer sets us a part.

"It means that our team are very knowledgeable about what you need for your job and can give you the right advice."

Staff are proud to be able and Co is open Monday to to provide old fashioned service where they not only know your name, but are there and ready to help from the minute you enter the site.

Situated on the corner of Bloomfield Street and Princess Street, Cleveland, Gill Friday from 7.30am to 4pm and Saturday from 7.30am to 11.30am.

The Rocklea vard is located at 1421 Ipswich Road and is open from 7.30am to 4pm Monday to Friday and Saturday 7.30am to 11.30am.

Phone the Gill and Co team on (07) 3286 1221 at Cleveland or (07) 3277 1177 at Rocklea.

The sites service Brisbane's southside across a wide area ranging from the bay islands to the Gold Coast and Toowoomba.







australia Dindas would like to Congratulate the industry AW3101573



"Thank you to all our valued customers & suppliers from the Team at Gill & Co."

Cnr Bloomfield & Princess Sts, Cleveland P: 3286 1221 1421 Ipswich Rd, Rocklea P: **3277 1177**